

# **Citi Open Tournament Success Story**

## Case Study



### **Citi Open Tournament**

Astound Business tailored an Internet, voice and video solution for a nationally recognized tennis tournament held annually in Washington, D.C.

#### **About Citi Open Tournament**

The Citi Open is one of the top 20 events on the Association of Tennis Professionals (ATP) World Tour. The tournament benefi ts the Washington Tennis and Education Foundation (WTEF), a non-profit organization committed to providing impactful education and athletic programs to students from the inner-city of Washington, DC. Some of the world's best tennis champions have played this event including Arthur Ashe, Jimmy Connors, Andre Agassi and Andy Roddick.

#### The Challenge

- The Tournament staff needed to enrich the fan experience with reliable, fast WiFi, sports programming, and game broadcast services
- A coordinated effort was needed to install temporary data and video delivery points throughout the venue for the one-week event
- Responsive customer support was a priority

#### **The Solution**

- Premium television programming, including tennis and sports channels, broadcast at locations through out tournament.
- High speed Internet service supported Citi Open staff operations and event attendees.
- Custom video networking provided live event broadcast, scoring feed and video playback.
- Next-generation Astound Hosted Voice platform, enabling event staff to have greater mobility throughout the event.

#### The Results

- Data, voice, and video services enhanced the over all fan experience and supported the staff at the tournament.
- Finite attention to detail were keys to an exceptional event.
- Exemplary technical support and customer service pre-event, during the tournament, and post-event were flawless and ensured a positive attendee experience throughout the week.

#### **Astound's Advantage**

- One carrier for data, voice and video services.
- Customizable and flexible solutions.
- Dedicated 24/7 local support.