

# **GK Machine Inc. Success Story**

Case Study



### About GK Machine Inc.

GK Machine is a leading manufacturer of high quality industrial equipment, parts and accessories. The combination of progressive engineering, lean manufacturing, advanced software and exceptional customer service, has allowed GK Machine to deliver a range of solutions that meet the agricultural and industrial needs of its customers. GK Machine has more than 40 years of experience in the business.

## The Challenge

GK Machine wanted to enhance data security and business continuity given today's technology landscape. The company turned to Astound Business Solutions to help them safeguard information by providing a secure network solution backed by service level agreements, enabling fast and reliable communications and data delivery.

- Needed to seamlessly perform secure and continuous backup for all computers and servers.
- Securely host and store company and customer data across multiple locations.
- Ensure data protection and fight the modern threats of risk, including ransomware and phishing.
- Needed access to reliable high-speed internet with synchronous upload and download speeds.

#### **The Solution**

- Astound delivered fiber to GK Machine, providing higher levels of bandwidth and security.
- Increased data from 100 Mbs to 1 Gig fast, high-speed internet delivered over Wave's secure & reliable, fiber-rich network.
- Developed an E-LAN solution to provide a more flexible and scalable network to connect the company's multiple locations through a single Ethernet interface.
- Above-and-beyond 24/7/365, highly responsive customer service.

#### **The Results**

- Astound Business brought fiber to GK Machine delivering higher levels of bandwidth and security to move data traffic quickly and securely across its network.
- Through Astound's multi-point scalable, symmetrical E-LAN network solution, GK Machine performs day to day functions with greater ease and speed.
- Working closely with GK Machine, Astound has quickly responded to any inquiries and issues, minimizing any service disruptions.

"GK Machine takes pride in leading its industry with innovative products and exceptional service, and our partnership with Astound is an important part of reaching those goals. Our most valuable asset is the trust of customers, and Astound provides us with reliable services and modern solutions which help us safeguard that trust."

Charles Roper, IT Director, GK Machine Inc.